

Market Share Analysis (History)

CIS



Invoice dates from 11/01/2001 to 11/15/2001

Flight Market#	Total		United		Northwest		Total		United		Northwest	
	Segments	Share	Segments	Share	Segments	Share	Revenue	Share	Revenue	Share	Revenue	Share
ALBUQUERQUE,NM - AMARILLO,TX	1	0.0%	0	0.0%	0	0.0%	\$99.25	0.0%	\$0.00	0.0%	\$0.00	0.0%
ALBUQUERQUE,NM - DALLAS-FT WORTH,TX	4	0.0%	0	0.0%	0	0.0%	\$532.08	0.0%	\$0.00	0.0%	\$0.00	0.0%
ALBUQUERQUE,NM - DENVER,CO	2	0.0%	0	0.0%	0	0.0%	\$288.37	0.0%	\$0.00	0.0%	\$0.00	0.0%
ALBUQUERQUE,NM - EL PASO,TX	1	0.0%	0	0.0%	0	0.0%	\$99.25	0.0%	\$0.00	0.0%	\$0.00	0.0%
ALBUQUERQUE,NM - MIDLAND ODESSA,TX	2	0.0%	0	0.0%	0	0.0%	\$207.50	0.0%	\$0.00	0.0%	\$0.00	0.0%
ALLENTOWN,PA - PHILADELPHIA,PA	1	0.0%	0	0.0%	0	0.0%	\$58.50	0.0%	\$0.00	0.0%	\$0.00	0.0%
AMARILLO,TX - DALLAS,TX	1	0.0%	0	0.0%	0	0.0%	\$99.25	0.0%	\$0.00	0.0%	\$0.00	0.0%
AMARILLO,TX - DALLAS-FT WORTH,TX	2	0.0%	0	0.0%	0	0.0%	\$169.30	0.0%	\$0.00	0.0%	\$0.00	0.0%
ANCHORAGE,AK - SEATTLE TACOMA,WA	2	0.0%	0	0.0%	0	0.0%	\$664.42	0.0%	\$0.00	0.0%	\$0.00	0.0%
ANCHORAGE,AK - SPOKANE,WA	2	0.0%	0	0.0%	0	0.0%	\$753.45	0.0%	\$0.00	0.0%	\$0.00	0.0%
ATLANTA,GA - BOSTON,MA	1	0.0%	0	0.0%	0	0.0%	\$129.30	0.0%	\$0.00	0.0%	\$0.00	0.0%
ATLANTA,GA - DALLAS-FT WORTH,TX	7	0.0%	0	0.0%	0	0.0%	\$321.86	0.0%	\$0.00	0.0%	\$0.00	0.0%
ATLANTA,GA - DENVER,CO	1	0.0%	0	0.0%	0	0.0%	\$589.77	0.0%	\$0.00	0.0%	\$0.00	0.0%
ATLANTA,GA - LOUISVILLE,KY	0	0.0%	0	0.0%	0	0.0%	\$-356.20	0.0%	\$0.00	0.0%	\$0.00	0.0%
ATLANTA,GA - NEWARK,NJ	1	0.0%	0	0.0%	0	0.0%	\$124.65	0.0%	\$0.00	0.0%	\$0.00	0.0%
ATLANTA,GA - SAVANNAH,GA	2	0.0%	0	0.0%	0	0.0%	\$154.42	0.0%	\$0.00	0.0%	\$0.00	0.0%
AUSTIN,TX - DALLAS,TX	2	0.0%	0	0.0%	0	0.0%	\$194.50	0.0%	\$0.00	0.0%	\$0.00	0.0%
AUSTIN,TX - DALLAS-FT WORTH,TX	3	0.0%	0	0.0%	0	0.0%	\$153.49	0.0%	\$0.00	0.0%	\$0.00	0.0%
AUSTIN,TX - HOUSTON-HOBBY,TX	2	0.0%	0	0.0%	0	0.0%	\$189.50	0.0%	\$0.00	0.0%	\$0.00	0.0%
AUSTIN,TX - MINNEAPOLIS,MN	1	0.0%	0	0.0%	0	0.0%	\$385.11	0.0%	\$0.00	0.0%	\$0.00	0.0%
AUSTIN,TX - ORLANDO,FL	2	0.0%	0	0.0%	0	0.0%	\$293.50	0.0%	\$0.00	0.0%	\$0.00	0.0%
BALTIMORE,MD - CHICAGO-OHARE,IL	1	0.0%	0	0.0%	0	0.0%	\$79.07	0.0%	\$0.00	0.0%	\$0.00	0.0%
BALTIMORE,MD - COLUMBUS,OH	4	0.0%	0	0.0%	0	0.0%	\$261.19	0.0%	\$0.00	0.0%	\$0.00	0.0%
BALTIMORE,MD - DALLAS-FT WORTH,TX	5	0.0%	0	0.0%	0	0.0%	\$1,829.20	0.0%	\$0.00	0.0%	\$0.00	0.0%
BALTIMORE,MD - ORANGE COUNTY,CA	1	0.0%	0	0.0%	0	0.0%	\$177.68	0.0%	\$0.00	0.0%	\$0.00	0.0%
BALTIMORE,MD - PHILADELPHIA,PA	1	0.0%	0	0.0%	0	0.0%	\$58.50	0.0%	\$0.00	0.0%	\$0.00	0.0%
BATON ROUGE,LA - DALLAS-FT WORTH,TX	2	0.0%	0	0.0%	0	0.0%	\$0.00	0.0%	\$0.00	0.0%	\$0.00	0.0%
BEAUMONT PT.ART,TX - DALLAS-FT WORTH,TX	2	0.0%	0	0.0%	0	0.0%	\$140.46	0.0%	\$0.00	0.0%	\$0.00	0.0%
BILLINGS,MT - SALT LAKE CITY,UT	2	0.0%	0	0.0%	0	0.0%	\$606.51	0.0%	\$0.00	0.0%	\$0.00	0.0%
BIRMINGHAM,AL - BALTIMORE,MD	2	0.0%	0	0.0%	0	0.0%	\$283.50	0.0%	\$0.00	0.0%	\$0.00	0.0%
BIRMINGHAM,AL - DALLAS-FT WORTH,TX	5	0.0%	0	0.0%	0	0.0%	\$509.53	0.0%	\$0.00	0.0%	\$0.00	0.0%
BIRMINGHAM,AL - JACKSON,MS	2	0.0%	0	0.0%	2	100.0%	\$304.65	0.0%	\$0.00	0.0%	\$304.65	100.0%

* Flight Markets treated as bi-directional

Volume uses Base Fare, not Actual Ticket Price

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Flight Market*	Total		United		Northwest		Total		United		Northwest	
	Segments	Share	Segments	Share	Segments	Share	Revenue	Share	Revenue	Share	Revenue	Share
SAN ANTONIO, TX - SEATTLE TACOMA, WA	2	0.0%	0	0.0%	0	0.0%	\$548.84	0.0%	\$0.00	0.0%	\$0.00	0.0%
SAN DIEGO, CA - SAN FRANCISCO, CA	2	100.0%	2	100.0%	0	0.0%	\$353.48	100.0%	\$353.48	100.0%	\$0.00	0.0%
SAN DIEGO, CA - SAN JOSE, CA	2	0.0%	0	0.0%	0	0.0%	\$223.00	0.0%	\$0.00	0.0%	\$0.00	0.0%
UNKNOWN - UNKNOWN	0	0.0%	0	0.0%	0	0.0%	\$843.78	0.0%	\$0.00	0.0%	\$0.00	0.0%
VANCOUVER BC, CANADA - CALGARY AB, CANADA	1	0.0%	0	0.0%	0	0.0%	\$67.33	0.0%	\$0.00	0.0%	\$0.00	0.0%
WASHINGTON DULLES, DC - LAS VEGAS, NV	1	0.0%	0	0.0%	0	0.0%	\$171.16	0.0%	\$0.00	0.0%	\$0.00	0.0%
WASHINGTON DULLES, DC - PITTSBURGH, PA	2	0.0%	0	0.0%	0	0.0%	\$338.60	0.0%	\$0.00	0.0%	\$0.00	0.0%
WASHINGTON DULLES, DC - RALEIGH, NC	2	0.0%	0	0.0%	0	0.0%	\$462.20	0.0%	\$0.00	0.0%	\$0.00	0.0%
WASHINGTON REAGAN INTL, DC - DALLAS-FT WORTH, TX	1	0.0%	0	0.0%	0	0.0%	\$129.30	0.0%	\$0.00	0.0%	\$0.00	0.0%
WASHINGTON REAGAN INTL, DC - MONTROSE, CA	1	0.0%	0	0.0%	0	0.0%	\$213.02	0.0%	\$0.00	0.0%	\$0.00	0.0%
Totals for Selected Flight Markets:	571	1.9%	11	1.9%	16	2.8%	\$137,438.64	1.2%	\$1,586.32	1.2%	\$3,122.98	2.3%

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