

# Executive Summary Year to Year

## ABC Company

Based on Invoice Date

Report Parameters: FY Start: January

	2015		2016		Year-to-Year Changes	
	May	Year-to-Date	May	Year-to-Date	May	Year-to-Date
<b>Air Summary</b>						
# of Tickets:	19	91	27	112	42.11 %	23.08 %
Transactions - Invoices:	17	89	27	109	58.82 %	22.47 %
Credits:	2	2	0	3	-100.00 %	50.00 %
Net # of Tickets:	15	87	27	106	80.00 %	21.84 %
Net # of Original Tickets:	12	75	21	93	75.00 %	24.00 %
Net # of Exchanges:	3	12	6	13	100.00 %	8.33 %
Net # Same Day RoundTrips / OneWays (Est'd):	2	25	10	49	400.00 %	96.00 %
Net # Overnight Trips (Estimated):	13	62	17	57	30.77 %	-8.06 %
Avg Days Purchased in Advance:	12	10	8	9	-30.58 %	-11.93 %
Total Air Charges:	\$7,532.58	\$37,329.96	\$13,829.53	\$55,155.99	83.60 %	47.75 %
Average Ticket Price:	\$502.17	\$429.08	\$512.20	\$520.34	2.00 %	21.27 %
Savings from Std Fare:	\$5,253.82	\$36,092.04	\$6,605.37	\$32,267.11	25.73 %	-10.60 %
Negotiated Savings:	\$0.00	\$0.00	\$0.00	\$0.00	0.00 %	0.00 %
Lost Savings:	\$1,571.50	\$5,097.01	\$3,187.60	\$12,128.98	102.84 %	137.96 %
% Lost:	20.86 %	13.65 %	23.05 %	21.99 %	10.50 %	61.10 %
Total Miles Flown:	41,661	198,412	57,019	244,415	36.86 %	23.19 %
Average Miles per Trip:	2,777	2,281	2,112	2,306	-23.95 %	1.10 %
Average Cost per Mile:	\$0.18	\$0.19	\$0.24	\$0.23	33.33 %	21.05 %
<b>Car Rentals Summary</b>						
# of Car Rentals:	0	9	2	8	0.00 %	-11.11 %
Car Rentals as % of Trips:	0.00 %	10.34 %	7.41 %	7.55 %	0.00 %	-26.98 %
Total # of Days Cars Rented:	0	15	7	19	0.00 %	26.67 %
Average # of Days Rented:	0.0	1.7	3.5	2.4	0.00 %	41.18 %
Total Car Rental Expense:	\$0.00	\$788.18	\$168.85	\$661.45	0.00 %	-16.08 %
Average Cost per Day:	\$0.00	\$52.55	\$24.12	\$34.81	0.00 %	-33.76 %
<b>Hotel Bookings Summary</b>						
# of Hotel Bookings:	6	40	14	57	133.33 %	42.50 %
Hotel Bookings as % of Trips:	40.00 %	45.98 %	51.85 %	53.77 %	29.63 %	16.94 %
Total # of Room Nights Booked:	13	104	35	123	169.23 %	18.27 %
Average # of Room Nights Booked:	2.2	2.6	2.5	2.2	13.64 %	-15.38 %
Total Hotel Bookings Expense:	\$3,214.00	\$21,045.60	\$7,467.90	\$27,550.50	132.36 %	30.91 %
Average Cost per RoomNight:	\$247.23	\$202.36	\$213.37	\$223.99	-13.70 %	10.69 %
<b>Report Summary</b>						
Total Travel Charges:	\$10,746.58	\$59,163.74	\$21,466.28	\$83,367.94	99.75 %	40.91 %
% Air:	70.09 %	63.10 %	64.42 %	66.16 %	-8.09 %	4.85 %
% Car:	0.00 %	1.33 %	0.79 %	0.79 %	0.00 %	-40.60 %
% Hotel:	29.91 %	35.57 %	34.79 %	33.05 %	16.32 %	-7.08 %